Mexico

### **Fixed-Income and FX Weekly**

#### Market outlook

- Positive performance on local fixed-income assets. Last week, Mbonos gained 20bps, on average. The 10-year benchmark closed at 8.59% (-19bps w/w). In addition, the USD/MXN depreciated 0.5% w/w to 17.17
- Focus on inflation figures in several regions and the ECB's Annual Central Banking Forum. Last week, financial markets assimilated more information from central banks highlighting a surprising acceleration in the rate hike by the BoE and in Norway in the face of persistent inflation that could extend monetary tightening. In addition, Jerome Powell reiterated before policymakers the possibility of two more 25bps hikes, although the decision will be made on a meeting-by-meeting basis. On the other hand, some emerging countries may have ended the tightening cycle. In Mexico, the central bank kept the benchmark rate unchanged at 11.25% and financial assets showed a null reaction as it was fully priced-in. However, the debate remains on the interpretation of "an extended time" in the forward guidance. This week, investors will be attentive to inflation figures in Germany, Brazil and the Eurozone, along with the PCE deflator in the US. Also relevant will be the ECB's Annual Central Banking Forum and monetary policy decisions in Sweden and Colombia. The economic agenda in the US includes the third estimate of 1Q23 GDP, trade balance, durable goods orders, personal income and spending, residential sector figures and consumer confidence. In the UK, 1Q23 GDP will also be published, while in China, PMI indicators will be released. In Mexico, the IGAE for April advanced 0.8% m/m above consensus, and during the week the trade balance, unemployment rate, bank credit and the public finances report will be published

#### Fixed-Income

- **Supply** –The MoF will auction 1-, 3-, 6-, and 12-month Cetes, the 10-year Mbono (May'33), the 20-year Udibono (Nov'43), as well as 2- and 5-year Bondes F
- **Demand** Foreigners' holdings in Mbonos totaled MXN 1.355 trillion (US\$ 77.6 billion), a market share equal to 33.4%, as of June 14<sup>th</sup>. Short positions in Mbono May'33 ended at MXN 2.7 billion from MXN 1.4 billion last week
- **Technicals** The spread between 10-year Mbonos and Treasuries moved to 485bps from 502bps the previous week, with the 12M mean at 550bps

#### Foreign exchange

- Market positioning and flows MXN position (as of June 20<sup>th</sup>) printed a higher net long of US\$ 2.89 billion from US\$ 2.29 billion a week ago. Mutual funds' flows to EM marked bigger sales of US\$ 1.5 billion from US\$ 1.4 billion
- **Technicals** The spot recorded a weekly trading range of 21 cents, hovered between 17.06 and 17.26 per dollar. Moreover, 1-month implied volatility registered new lows since September 2021 of 9.2%

June 26, 2023

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### Recommendations

### Fixed-Income

- We took profit on our short-term recommendation for long positions in the 2-year Mbono (Dec'24), with an entry level of 10.64%, resulting in a capital gain of 13bps
- We expect very short-term securities to adjust as the market view of at least three 25bps cuts in the last few meetings of the year is very aggressive relative to our call for monetary policy
- We expect the 10-year Mbono to trade between 8.50% and 8.78%

#### FΥ

- The USD could remain sideways in a higher rate backdrop for longer, however, positions point to a weakening on the expectation of rate cuts
- MXN will remain resilient as it is supported by attractive carry and solid macroeconomic fundamentals. We estimate a weekly trading range between USD/MXN 17.00 and 17.45



Winners of the 2023 award for best Mexico economic forecasters, granted by Focus Economics



# **Fixed-Income dynamics**

Abonos performa	ince		
Maturity date	YTM 06/23/2023	Weekly change (bps)	YTD (bps)
Dec'23	11.32	0	+50
Sep'24	10.76	-16	+67
Dec'24	10.43	-22	+56
Mar'25	10.01	-28	+8
Mar'26	9.43	-24	+19
Sep'26	9.26	-19	-15
Mar'27	8.95	-27	-24
Jun'27	8.87	-26	-22
May'29	8.57	-23	-50
May'31	8.58	-21	-44
May'33	8.59	-19	-43
Nov'34	8.59	-17	-46
Nov'36	8.60	-17	-45
Nov'38	8.81	-16	-28
Nov'42	8.86	-15	-25
Nov'47	8.85	-12	-23
Jul'53	8.88	-12	-18

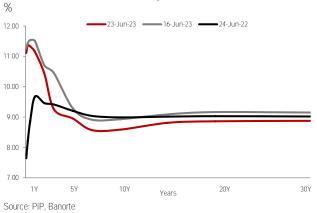
Source: PiP

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ı	Idihonos	performance

Maturity date	YTM 06/23/2023	Weekly change (bps)	YTD (bps)
Nov'23	7.13	+13	+104
Dec'25	5.62	+2	+86
Dec'26	5.32	-11	+66
Nov'28	4.51	-7	+20
Nov'31	4.30	-2	+13
Nov'35	4.21	-4	0
Nov'40	4.36	+2	+17
Nov'43	4.41	-2	-9
Nov'46	4.41	-5	+23
Nov'50	4.42	-6	+19

Source: PiP

Mbonos curve at different closing dates



IRS (28-day TIIE) performance

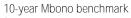
Maturity date	YTM 06/23/2023	Weekly change (bps)	YTD (bps)
3-month (3x1)	11.51	0	+60
6-month (6x1)	11.41	-8	+37
9-month (9x1)	11.21	-10	+14
1-year (13x1)	10.82	-14	-9
2-year (26x1)	9.54	-27	-33
3-year (39x1)	8.79	-28	-40
4-year (52x1)	8.39	-30	-51
5-year (65x1)	8.20	-29	-62
7-year (91x1)	8.06	-27	-68
10-year (130x1)	8.05	-26	-68
20-year (260x1)	8.15	-26	-71

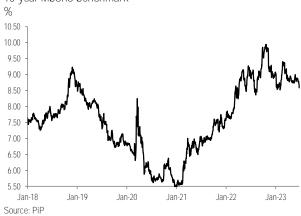
Source: Bloomberg

Cetes performance

Maturity date	YTM 06/23/2023	Weekly change (bps)	YTD (bps)
Cetes 28	11.11	-16	+102
Cetes 91	11.36	+8	+70
Cetes 182	11.33	-6	+46
Cetes 364	11.15	-14	+18
Cetes 728	10.67	-21	-14

Source: PiP





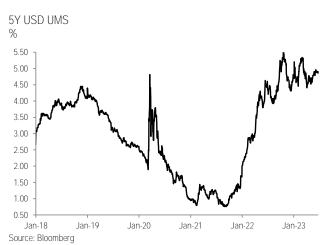


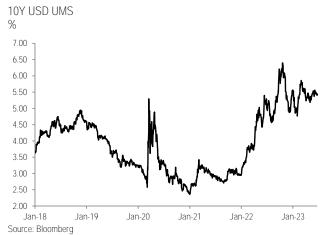
# **Fixed-Income dynamics (continued)**

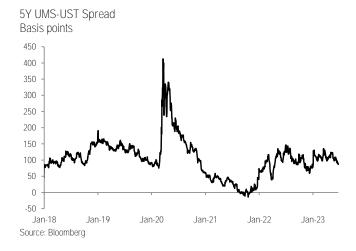
USD UMS and US Treasuries performance

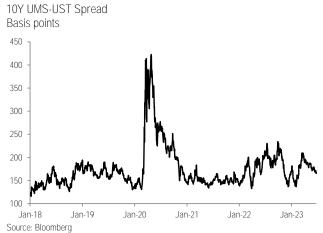
	UMS					UST		Spreads			CDS
Term	Maturity date	YTM 06/23/2023	Weekly change (bps)	YTD (bps)	YTM 06/23/2023	Weekly change (bps)	YTD (bps)	Actual (bps)	Weekly change (bps)	12m Average (bps)	bps
2Y	Abr'25	4.77	+0	+29	4.74	+3	+32	3	-3	26	34
3Y	May'26	4.36	-14	-44	4.33	+1	+10	3	-16	68	53
5Y	Feb'28	4.86	-3	+7	3.99	+1	-1	87	-4	104	105
7Y	Apr'30	5.11	-4	-23	3.87	-1	-10	124	-3	148	150
10Y	May'33	5.41	-5	-15	3.73	-3	-14	167	-2	183	185
20Y	Mar'44	5.93	-8	-45	4.01	-3	-13	192	-4	227	
30Y	May'53	6.18	-7	-22	3.81	-4	-15	236	-3	256	

Source: Bloomberg











## **Fixed-Income supply**

- Mexico's weekly auction. Tomorrow, the MoF will auction 1-, 3-, 6-, and 12-month Cetes, the 10-year Mbono (May'33), the 20-year Udibono (Nov'43), as well as 2and 5-year Bondes F
- In our opinion, the appetite for Cetes will remain strong. Given our expectation that headline inflation will keep moderating and the latest positive surprises, as well as our view that Banxico will cut rates until February 2024, we continue to believe that appetite for Cetes will remain strong in the face of attractive real rates. Meanwhile, the market adjusted its expectations towards greater cuts in 2H23 of 88bps, equivalent to at least three adjustments of -25bps starting in September. In this context, Banxico's minutes to be published on July 6th will be key to knowing how long interest rates will remain high. For the 10-year Mbono, we expect stable demand around 2.0x, in line with its last four placements. This security has gained 19bps so far this month, trading below the 8.60% figure for the first time since early February. For the 20-year Udibono, we anticipate moderate appetite despite a compression in breakevens. The 20-year reading stands at 4.26%, just 11bps above the 12-month low

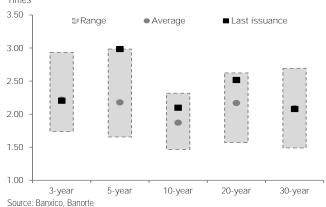
Auction specifics (June 27, 2023)

	Maturity	Coupon rate, %	To be auctioned <sup>1</sup>	Previous yield <sup>2</sup>
Cetes				
1m	27-Jul-23		8,000	11.09
3m	28-Sep-23		7,500	11.40
6m	28-Dec-23		10,500	11.38
12m	27-Jun-24		8,000	11.31
Bondes F				
2y	13-Mar-25		4,500	0.18
5y	14-Oct-27		1,000	0.24
Mbono				
10y	26-May-33	7.50	16,000	8.76
Udibono	,			
20y	12-Nov-43	3.25	UDIS 600	4.55

Source: Banorte with data from Banco de Mexico

2. Yield-to-maturity reported for Cetes, Mbonos and Udibonos

Mbonos' bid-to-cover ratios for primary auction in last 2 years Times

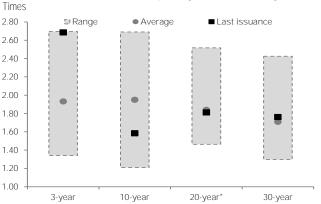


2Q23 Auction Calendar\*

Date	Cetes	Mbonos	Udibonos	Bondes F
3-Apr	1, 3, 6, and 12M	10-year (May'33)	20-year (Nov'35)	2-, and 5-year
11-Apr	1, 3, 6, and 24M	5-year (Mar'27)	10-year (Nov'31)	1-, 3-, and 7-year
18-Apr	1, 3, 6, and 12M	20-year (Nov'42)	30-year (Nov'50)	2-, 5-, and 10-year
25-Apr	1, 3, 6, and 24M	3-year (Mar'25)	3-year (Dec'26)	1-, and 3-year
2-May	1, 3, 6, and 12M	30-year (Jul'53)	20-year (Nov'43)	2-, and 5-year
9-May	1, 3, 6, and 24M	5-year (Mar'27)	10-year (Nov'31)	1-, 3-, and 7-year
16-May	1, 3, 6, and 12M	10-year (May'33)	30-year (Nov'50)	2-, 5-, and 10-year
23-May	1, 3, 6, and 24M	3-year (Mar'25)	3-year (Dec'26)	1-, and 3-year
30-May	1, 3, 6, and 12M	20-year (Nov'42)	20-year (Nov'43)	2-, and 5-year
6-Jun	1, 3, 6, and 24M	5-year (Mar'27)	10-year (Nov'31)	1-, 3-, and 7-year
13-Jun	1, 3, 6, and 12M	30-year (Jul'53)	3-year (Dec'26)	2-, 5-, and 10-year
20-Jun	1, 3, 6, and 24M	3-year (Sep'26)	30-year (Nov'50)	1-, and 3-year
27-Jun	1, 3, 6, and 12M	10-year (May'33)	20-year (Nov'43)	2-, and 5-year

Source: Ministry of Finance \*In case an instrument is auctioned by the syndicated method, the current instrument will be replaced by the new issuance

Udibonos' bid-to-cover ratios for primary auction in last 2 years



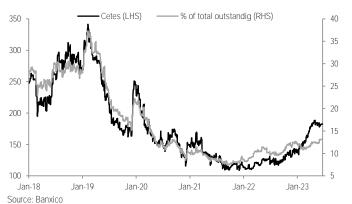
Source: Banxico, Banorte \*The 20-year maturity was reopened in April 2021

<sup>1.</sup> Except for Udibonos, which are expressed in UDI million, everything else is expressed in MXN million. The amount of Cetes is announced a week prior to the day of the auction.

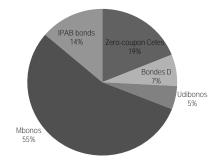


### **Fixed-Income demand**

Cetes held by foreigners MXN billion, %



Government issuance by type of instrument Total amount of US\$ 420 billion, % of total



Source: Banxico

Government bond holdings by type of investor US\$ billion and %, data as of 06/14/2023

oce billion and 70, add as of cor 1 (2020)								
	Total % of total amount outstanding				9			
	amount	Foreign	Pension	Mutual	Insurance	Banks	Other	
	outstanding	investors	funds	funds	companies	Banks	Other	
Zero-coupon Cetes	79	13%	13%	19%	4%	10%	40%	
Floating-rate Bondes D	29	0%	6%	41%	1%	22%	30%	
Real-rate Udibonos	168	4%	53%	4%	19%	2%	18%	
Fix ed-rate Mbonos	232	33%	23%	3%	3%	16%	21%	

Source: Banorte with data from Banxico

Foreign investors holdings of government bonds US\$ billion

	06/14/2023	Previous Week	Difference	12/30/2022	Difference
Zero-coupon Cetes	10.5	10.3	0.2	8.0	2.4
Floating-rate Bondes D	0.1	0.1	0.0	2.0	-1.9
Real-rate Udibonos	6.2	0.8	5.4	1.0	5.2
Fix ed-rate Mbonos	77.6	76.5	1.1	80.0	-2.4

Source: Banorte with data from Banxico

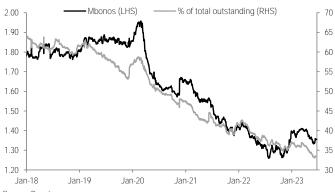
Foreign investors holdings of government bonds

e of total amount outstandii

Percentage of total amount outstanding							
	06/14/2023	Previous Week	Difference	12/30/2022	Difference		
Zero-coupon Cetes	13.2%	13.1%	0.1%	12.4%	0.8%		
Floating-rate Bondes D	0.2%	0.2%	0.0%	4.4%	-4.2%		
Real-rate Udibonos	3.7%	3.7%	0.0%	5.0%	-1.4%		
Fix ed-rate Mbonos	33.4%	33.1%	0.3%	37.1%	-3.6%		

Source: Banorte with data from Banxico

Mbonos held by foreigners MXN trillion, %



Source: Banxico Mbonos holdings by type of investor Total amount of US\$ 232 billion, % of total



Source: Banxico

Mbonos holdings by type of investor US\$ billion and %, data as of 06/08/2023

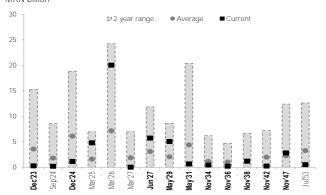
US\$ billion and %,	data as of U6/U	18/2023				
DTM	Total	Local	Foreign	Pension	Other	
DTIVI	amount	Banks	investors	and Mutual	Other	
Dec'23	11.7	32%	9%	19%	40%	
Sep'24	17.7	18%	19%	14%	49%	
Dec'24	13.6	37%	27%	9%	28%	
Mar'25	13.7	23%	19%	20%	37%	
Mar'26	26.1	20%	24%	17%	39%	
Mar'27	15.6	16%	20%	17%	47%	
Jun'27	20.0	13%	43%	27%	17%	
May'29	15.3	4%	51%	22%	23%	
May'31	24.3	4%	48%	32%	16%	
May'33	8.8	3%	38%	38%	21%	
Nov'34	5.2	0%	48%	36%	15%	
Nov'36	4.0	0%	28%	40%	32%	
Nov'38	12.3	1%	44%	39%	16%	
Nov'42	16.2	0%	43%	39%	17%	
Nov'47	14.5	0%	34%	43%	23%	
Jul'53	7.3	1%	33%	48%	18%	
Total	219.2	12%	33%	26%	28%	

Source: Banxico



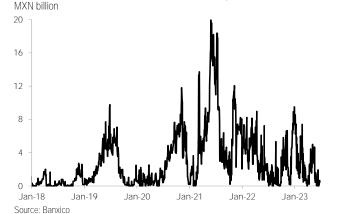
# Fixed-Income demand - Primary dealers

Market makers' short positions on Mbonos MXN billion



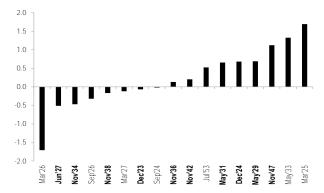
Source: Banxico \*Mar'25 issued in Dec'21

Market makers' short positions on Mbono May'31



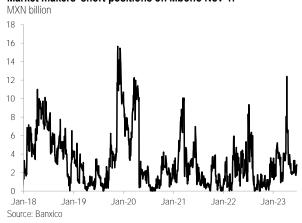
Market makers' short position on Mbonos

### Weekly change in market makers' short positions on Mbonos MXN billion



Source: Banxico

### Market makers' short positions on Mbono Nov'47



US\$ million Total amount Previous Previous 06/23/2023 6-month MAX Maturity Date outstanding as of Previous Year 6-month MIN Week Month 06/23/2023 Dec'23 11,746 17 21 17 17 421 0 Sep'24 18,406 12 13 37 114 322 0 Dec'24 27 67 121 458 0 14,271 26 Mar'25 13,887 282 183 103 113 370 0 Mar'26 27,088 1,172 1,272 1,055 546 1,418 141 Sep'26 0 19 0 0 69 0 2,162 408 Mar'27 16,206 1 8 169 30 0 Jun'27 20,926 336 366 297 86 694 23 296 256 78 505 May'29 16,179 230 14 May'31 25,427 39 0 31 28 557 0 80 0 0 May'33 9,673 158 10 415 Nov'34 5,561 27 54 171 78 255 25 Nov'36 4,123 13 34 200 229 0 6 Nov'38 12,783 71 81 65 0 161 0 15 3 8 212 0 Nov'42 16.944 164 Nov'47 15,193 165 99 123 167 725 53 0 0 0 Jul'53 8,149 31 64 344 2,672 2,490 2,376 1,789 Total 238,723

Source: Banxico



### **Fixed-Income technicals**

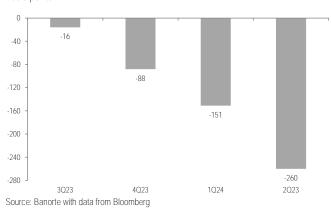
- The carry at the shortest-end decreased. Spreads between Cetes and imp. forward rates stood at: 1-month at -46bps from -41bps, 3-month at -115bps from -110bps, 6-month at -134bps from -128bps, and 1-year at -125bps from -117bps
- Market anticipates more cuts by Banxico in 2H23, after an improvement in the inflation reading. Last week, the CPI report beat consensus expectations, providing some breath for local rates. With this, the swaps priced-in more cuts in the reference rate towards the end of the year of -88bps, starting in September, from -65bps last week. On the contrary, the market expects the Federal Reserve to raise rates at least one more time (+25bps) at the next monetary policy meeting

Spread between Cetes and Implied Forward Rates Basis Points

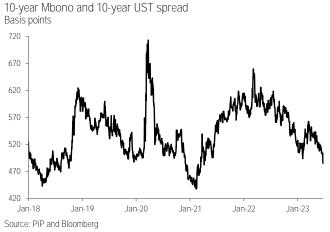
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Tenor	Actual	Prev ious	Prev ious	6-month	6-month	6-month		
	06/23/2023	Week	Month	Avg	Max	Min		
1-month	-46	-41	-72	-11	142	-234		
3 months	-115	-110	-117	-70	27	-181		
6 months	-134	-128	-125	-90	-10	-163		
12 months	-125	-117	-108	-91	-48	-130		

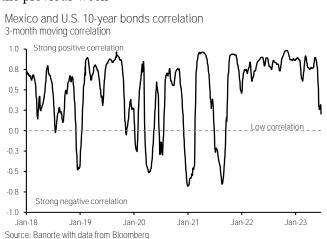
Source: Banorte with data from PiP and Bloomberg

### Cumulative implied moves in Banxico's repo rate Basis points



- The local risk premium reached a new low since April 2021. Investors continue to digest a scenario with higher rates in developed countries. In this context, the 10-year spread between Mbonos and Treasuries closed Friday at 485bps vs. 502bps the previous week, while the average of the last twelve months stands at 550bps
- The 3-month correlation between Mexican and American 10-year bonds decreased. The reading closed Friday at +20% vs +30% the previous week







# **Fixed-Income technical (continued)**

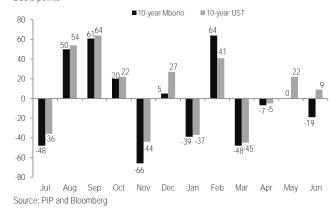
### Selected Spreads

Basis points

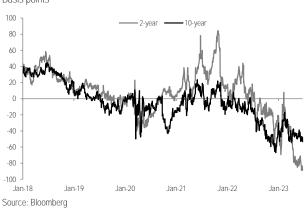
Tenor	06/23/2023	Previous Week	Previous Month	Previous Year	12m Max	12m Min	12m Average
Mbono 2s10s	-184	-186 (+2bps)	-175 (-9bps)	-47 (-137bps)	-26	-199	-116
Mbono 10s30s	29	22 (+7bps)	23 (+6bps)	3 (+26bps)	35	-15	10
TIIE-Mbono 2-year	-89	-84 (-5bps)	-78 (-11bps)	1 (-90bps)	18	-89	-34
TIIE-Mbono 10-year	-54	-47 (-7bps)	-43 (-11bps)	-15 (-39bps)	-11	-67	-40

Source: Bloomberg and PiP

Mexican and US rates performance, last 12 months Basis points



2- and 10-year TIIE-IRS and Mbono spreads Basis points



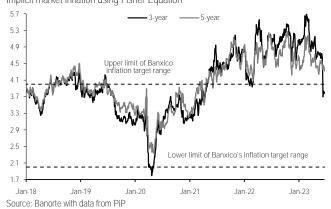
Breakeven inflation using Mbonos & Udibonos

Implicit market inflation using Fisher Equation (%)

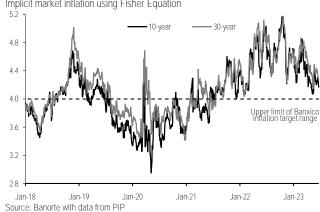
Date	06/23/2023	Previous week	Previous month	Previous year	12m Max	12m Min	12m Average
3Y	3.74	3.81 (-7bps)	4.65 (-91bps)	5.21 (-147bps)	5.74	3.70	4.99
5Y	4.25	4.43 (-18bps)	4.53 (-28bps)	5.17 (-92bps)	5.28	4.23	4.68
10Y	4.11	4.27 (-16bps)	4.37 (-26bps)	4.96 (-85bps)	5.16	4.07	4.54
20y	4.26	4.38 (-12bps)	4.41 (-15bps)	4.94 (-68bps)	5.15	4.15	4.64
30Y	4.27	4.32 (-5bps)	4.43 (-16bps)	4.90 (-63bps)	5.18	4.15	4.61

Source: PiP

3- and 5-year breakeven inflation using Mbonos & Udibonos Implicit market inflation using Fisher Equation



10- and 30-year breakeven inflation using Mbonos & Udibonos Implicit market inflation using Fisher Equation





### **Fixed-Income trade recommendations**

- Better performance of Mbonos vs. peers in developed economies. Last week, the fixed-income market assimilated more hawkish rhetoric from developed country central banks to curb inflation. In this regard, Powell during his semi-annual report to Congress indicated that two more 25bps hikes in the year would be a good estimate; however, he reiterated that the Fed's decisions will be reviewed on a meeting-by-meeting basis. As a result, the 2-year Treasury returned to trade very close to 4.80%, the highest since March. In other latitudes, the UK and Norway surprised with a higher-than-expected 50bps (vs. 25bps) hike. In particular, 2-year GILTS rebounded to highs since 2008 of 5.18% (+23bps w/w) and the spread between this security and the 10-year benchmark closed at levels not seen in the last 23 years of -86bps from -18bps at the beginning of the month. However, on Friday, sovereign bonds rallied, led by Europe, following signs of an economic slowdown
- Against this backdrop, the Treasuries yield curve flattened slightly as a result of modest losses at the short-end and gains at the long-end of 3bps. With this, the curve remains inverted for almost a year, with the 2s10s spread at -102bps, approaching the four-decade lows we saw before the banking crisis (-108bps). In Mexico, fixedincome securities outperformed vs. developed peers driven by a favorable inflation report, in line with our expectations. Mbonos rallied by 20bps on average, with shorter maturities benefiting the most (-28bps). With this, spreads between these securities and Treasuries compressed, with the 10-year returning to April 2021 lows of 485bps from 502bps last week. Meanwhile, the swap curve registered little change at the short-end and gains of 10bps at the other end. It is worth mentioning that these securities did not register significant changes after Banxico's decision as the market was convinced that the rate would remain unchanged. In this sense, investors' bets are still anchored on Banxico keeping the rate at 11.25% in August. However, given the positive surprise in inflation, they have leaned toward further cuts by the end of 2023. Swaps are now pricing-in -88bps from -65bps last week. Following the inflation report, we took profit on our short-term recommendation for long positions in the 2-year Mbono (Dec'24) initiated on June 16th with an entry level of 10.64%, resulting in a capital gain of 13bps. We close this tactical recommendation due to the risks of the Fed's hawkish tone, especially given the high correlation of Mbonos with Treasuries (~60% for the 2-year term)
- Going forward we expect very short-term securities to adjust as the market view of at least three 25bps cuts in the last few meetings of the year is very aggressive relative to our call for monetary policy. Even before the possibility of a first cut in November or December according to the comments of the members of Banxico's Board of Governors. Finally, we expect the 10-year Mbono, May'33, to trade between 8.50% and 8.78% this week



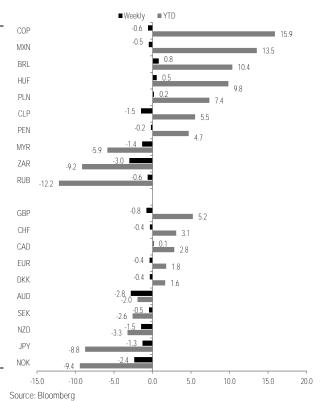
# **FX dynamics**

- The Mexican peso outperformed most Latam currencies. The Mexican peso traded with low volatility and a narrow range despite the hawkish tone of central banks in developed countries and expectations of an early start of cuts in Chile. The local currency closed Friday at 17.17 per dollar, representing a 0.5% w/w depreciation
- The dollar strengthened after 3 weeks of declines. USD indices reversed some of the losses of previous weeks while, most G-10 and emerging currencies showed a negative bias. In the former group, AUD (-2.8%) was the weakest and in the latter, TRY (-6.4%) led the declines.

Foreign Exchange market levels and historical return

		Close at 06/23/2023	Daily Change (%) <sup>1</sup>	Weekly change (%) <sup>1</sup>	Monthly change (%) <sup>1</sup>	YTD <sup>1</sup> (%)
Emerging Mar	kets					
Brazil	USD/BRL	4.78	-0.3	0.8	3.7	10.4
Chile	USD/CLP	806.60	-0.3	-1.5	0.1	5.5
Colombia	USD/COP	4,187.48	-2.1	-0.6	6.2	15.9
Peru	USD/PEN	3.64	-0.2	-0.2	1.5	4.7
Hungary	USD/HUF	339.90	-0.8	0.5	1.9	9.8
Malaysia	USD/MYR	4.68	-0.5	-1.4	-1.8	-5.9
Mexico	USD/MXN	17.17	0.0	-0.5	3.7	13.5
Poland	USD/PLN	4.07	-0.9	0.2	2.8	7.4
Russia	USD/RUB	84.45	-1.5	-0.6	-4.7	-12.2
South Africa	USD/ZAR	18.75	-1.2	-3.0	2.6	-9.2
Developed Ma	ırkets					
Canada	USD/CAD	1.32	-0.2	0.1	3.1	2.8
Great Britain	GBP/USD	1.27	-0.3	-0.8	2.8	5.2
Japan	USD/JPY	143.70	-0.4	-1.3	-2.9	-8.8
Eurozone	EUR/USD	1.0894	-0.6	-0.4	1.3	1.8
Norway	USD/NOK	10.83	-1.6	-2.4	1.2	-9.4
Denmark	USD/DKK	6.84	-0.5	-0.4	1.4	1.6
Switzerland	USD/CHF	0.90	-0.2	-0.4	0.9	3.1
New Zealand	NZD/USD	0.61	-0.6	-1.5	0.5	-3.3
Sweden	USD/SEK	10.71	-0.1	-0.5	0.1	-2.6
Australia	AUD/USD	0.67	-1.1	-2.8	2.1	-2.0

FX performance Against USD, %



Positive (negative) changes mean appreciation (depreciation) of the corresponding currency against the USD.

Source: Bloomberg

Jun-22

Source: Bloomberg

Sep-22

USD/MXN
Last 12 months

21.0
20.5
20.0
19.5
18.0
17.5
17.0

Dec-22

DXY Points

115
113
107
105
103
101
99
Jun-22 Sep-22 Dec-22 Mar-23 Jun-23

10

Jun-23

Source: Bloomberg, Banorte

Mar-23



### **FX** positioning and flows

-5.000

Jun-22

Source: EPFR Global, Banorte

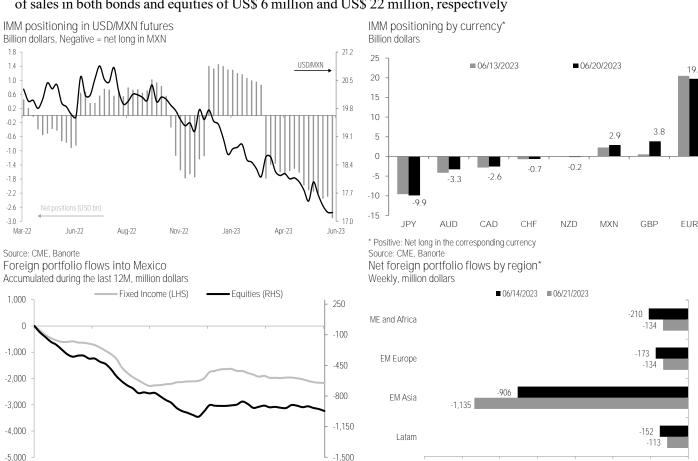
Aug-22

Nov-22

Jan-23

Apr-23

- Net long MXN positioning increased 27% vs. the previous week. As of June 20<sup>th</sup>, the MXN position recorded a higher net long of US\$ 2.90 billion from US\$ 2.29 billion. Speculators continue to bet on further appreciation of the currency, looking for it to breach the psychological 17.00 level and with room for further net long positioning compared to the levels seen in 2020 of up to US\$ 4.5 billion
- Net short USD positions increased 66% after two weeks of moderation. The USD IMM position posted a higher net short of US\$ 9.90 billion from US\$ 5.98 billion the previous week. The shift was mainly the result of strong GBP buying (+3.31 billion), triggered by more hawkish rhetoric from the BoE accelerating its hiking cycle to +50bps unexpectedly. This saw the largest net long GBP position since April 2018 of US\$3.84 billion from US\$536 million the previous week
- Selling continued in both EM and Mexico, recording six negative weeks in a row. Our EPFR aggregate recorded negative flows of US\$ 1.5 billion from US\$ 1.4 billion the previous week. Bond market sales increase to US\$ 931 million from US\$ 260 million, concentrated in Asia. However, outflows in equities decreased 50% to US\$ 585 million. In Mexico, a negative flow of US\$ 28 million was recorded because of sales in both bonds and equities of US\$ 6 million and US\$ 22 million, respectively



Jun-23

-1.400

-1.200

Source: EPFR Global, Banorte \* Including only mutual funds' investments

-200



### **FX technicals**

■ The Mexican peso consolidated in the lower part of the primary appreciation channel. Markets continue to assimilate a scenario of higher rates in developed countries and a hawkish tone in the face of persistent inflation. The Mexican peso showed low volatility and consolidated while waiting for more information. The main short-term resistances stand at 17.00, 16.90, and 16.80, with supports at 17.30, 17.44, and 17.50. The weekly trading range marked 21 cents being lower than the average of the last 4 weeks of 35 cents. So far this year, the weekly range registers a maximum of 94 cents, while the minimum range is 21 cents

 $\label{eq:USD/MXN-1-month} \textbf{USD/MXN-1-month correlation with other currencies}^*$ 

%					
	Actual (%)	Previous week	6m Min	6m Max	6m Average
EUR	16	14	-7	72	29
CAD	40	23	1	63	35
ZAR	52	36	4	85	34
BRL	62	55	-24	63	40
HUF	20	36	-5	70	41
RUB	26	24	-34	54	12

<sup>\*</sup> Positive: appreciation of MXN and corresponding currency Source: Bloomberg, Banorte

USD/MXN - Moving averages



USD/MXN – 1-month correlation with other currencies\* Based on daily percentage changes



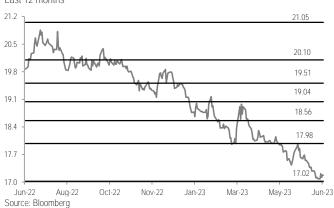
<sup>\*</sup> Positive: appreciation of MXN and corresponding currency Source: Bloomberg, Banorte

USD/MXN - 1-month correlation with other assets\*

<u>%</u>	Actual (%)	Previous week	6m Min	6m Max	6m Average
VIX	20	25	8	89	49
SPX	8	10	8	71	45
GSCI	43	26	2	49	31
Gold	20	12	-57	64	9

<sup>\*</sup> Positive: appreciation of MXN and corresponding asset except VIX Source: Bloomberg, Banorte

USD/MXN - Fibonacci retracement Last 12 months



USD/MXN – 1-month correlation with other assets\* Based on daily percentage changes

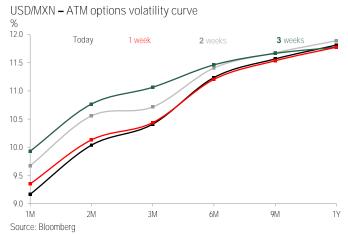


<sup>\*</sup> Positive: appreciation of MXN and corresponding asset except VIX Source: Bloomberg, Banorte

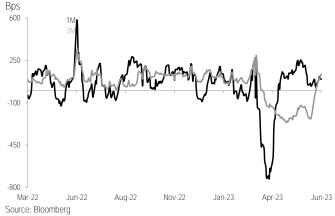


### **FX technicals (continued)**

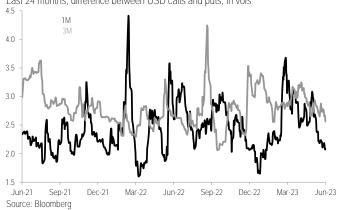
■ The MXN ATM implied volatility curve recorded little changes. The 1-month implied vol declined for the fourth consecutive week to 9.2% from 9.4% last week, reaching new lows since September 2021. While the 3-month and 1-year readings remained unchanged at 10.4% and 11.8%, respectively. The peso remains more stable in volatility relative to its emerging peers, supported by solid macroeconomic fundamentals. Also, the 1-month risk reversal decreased to 2.08% from 2.11% the previous week and the 3-month reading moved to 2.62% from 2.63%



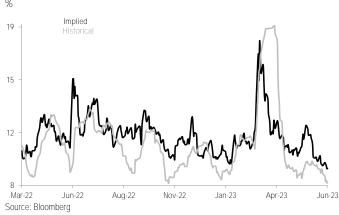
USD/MXN – Spread between implicit and historical volatility



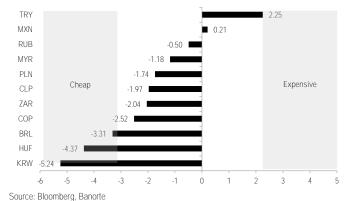
USD/MXN – 1-month and 3-month 25D risk reversals Last 24 months, difference between USD calls and puts, in vols



USD/MXN – 1M implied and historical volatility



Emerging markets one-month ATM options volatility Against USD, in standard deviations relative to last year's average



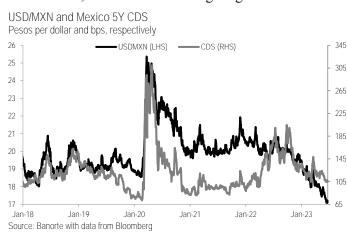
USD/MXN - 1-month 25D volatility-adjusted risk reversal

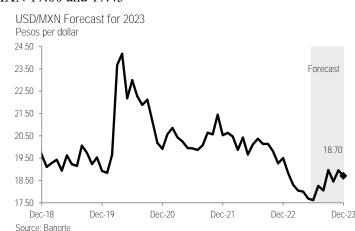




### **FX trade recommendations**

- The Mexican peso maintained a narrow range in weekly trading. The FX market performance was mainly determined by the hawkish tone of Fed members and other central bankers. In addition, recession risks influenced investors' mood. Against this backdrop, the dollar strengthened with the DXY and BBDXY indices rising 0.6% and 0.8% w/w, respectively. With the market's outlook for an additional Fed funds rate hike, both indices entered the zone delimited by the 50- and 100-day MA slowing the depreciation of previous weeks
- In developed countries' currencies, the performance was negative, and the weakest was AUD (-2.8%), affected by recession risks. Likewise, GBP (-0.8%) assimilated a higher-than-expected inflation reading and the BoE's surprise. In EM, there were mixed movements, with BRL (+0.8%) and TRY (-6.4%). The Turkish lira reacted negatively to a lower-than-expected hike in the benchmark rate (15% vs. 20% of consensus) and the absence of market interventions by government institutions. Meanwhile, CLP (-1.5%) was the weakest in Latam due to the prospect of an early start of cuts in the reference rate
- The Mexican peso showed low volatility in this backdrop and almost no reaction to Banxico's decision. The local currency closed Friday at 17.17 per dollar, equivalent to a 0.5% w/w depreciation. In addition, the trading range was 21 cents, matching the lowest so far this year, and 3-month implied volatility remained unchanged at 10.4% vs. the previous week. In technical terms, the MXN is consolidating at the base of the primary appreciation channel. We believe that the MXN will continue to be supported as the market dilutes the expectation of cuts in 2H23 by incorporating Banxico's forward guidance. In the same sense, speculators continue to anticipate further strengthening of the peso. As of June 20th, the MXN position recorded a net long of US\$ 2.90 billion (+27% vs. the previous week). The carry (calculated based on 3-month forwards) at levels of 7.10% has been reflected in net long positions that have fluctuated around US\$ 1.9 billion in the last 14 weeks. Despite an accelerated cycle and a higher level of carry (vs. the previous tightening cycle), net long positions have not been as deep as in 2019 and early 2020, where they exceeded levels of US\$3 billion. As we mentioned the previous week, the main risk to MXN would be an event originating in the US. However, our base case is for the US to remain resilient. This week, we estimate a trading range between USD/MXN 17.00 and 17.45







# Weekly economic calendar For the week ending June 30, 2023

	Time		Event	Period	Unit	Banorte	Survey	Previous
Sun 25	09:15	US	Fed's Williams Speaks at Bank for International Settlements					
		EZ	ECB Forum on Central Banking in Sintra, Portugal begins					
Mon 26	04:00	GER	IFO Survey (business climate)*	Jun	index		90.6	91.7
Š	08:00	MX	Economic activity indicator (IGAE)	Apr	% y/y	1.9		2.7
	08:00	MX	Economic activity indicator (IGAE)*	Apr	% m/m	0.5		-0.3
	07:00	ΒZ	COPOM minutes					
	08:00	MX	Trade balance	May	US\$mn	-1,028.4		-1,508.5
	08:00	ΒZ	Consumer prices	Jun	% m/m			0.51
	08:00	ΒZ	Consumer prices	Jun	% y/y			4.07
_	08:30	US	Durable goods orders*	May (P)	% m/m		-0.9	1.1
Tue 27	08:30	US	Ex transportation*	May (P)	% m/m		0.0	-0.3
Ę.	09:00	US	S&P/CoreLogic housing prices	Apr	% y/y		-2.6	-1.2
	10:00	US	New home sales**	May	thousands		675	683
	10:00	US	Consumer confidence*	Jun	index	103.4	104.0	102.3
	11:00	MX	International reserves	Jun 23	US\$bn			203.3
	13:30	MX	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year MI	oono (May'33); 20-y		v'43) and 2-, and	d 5-year Bonde	
~	04:00	EZ	Monetary aggregates (M3)*	May	EURbn		1.5	1.9
Wed 28	08:30	US	Trade balance*	May	US\$bn		-93.4	-96.8
ĕ	09:30	00	Fed's Powell, ECB's Lagarde, BOJ's Ueda, BOE's Bailey: Sintra	Way	σσφειτ		70.1	70.0
	02:30	US	Fed's Powell Takes Part in a Discussion at the Bank of Spain					
	05:00	EZ	Consumer confidence*	Jun (F)	index			-16.1
	05:00	EZ	Economic confidence*	Jun	index		96.0	96.5
	06:00	US	Fed's Bostic Speaks on US Economic Outlook	Juli	index		70.0	70.5
	07:00	BZ	Central Bank Quarterly Inflation Report					
0.	08:00	GER	Consumer prices	lup (D)	0/ 1/6/		6.3	6.1
Thu 29				Jun (P)	% y/y % a/a	1.0		
F	08:30	US	Gross domestic product**	1023	% q/q % a/a	1.3	1.4	1.3 3.8
	08:30	US	Personal consumption**	1023	% q/q	2/2	3.8	
	08:30	US	Initial jobless claims*	Jun 24	thousands	263	265	264
	21:30	CHI	Manufacturing PMI*	Jun	index		49.0	48.8
	21:30	CHI	Non-manufacturing PMI*	Jun	index		53.7	54.5
	21:30	CHI	Composite PMI*	Jun	index			52.9
	02:00	UK	Gross domestic product	1Q23 (F)	% y/y		0.2	0.2
	02:00	UK	Gross domestic product*	1Q23 (F)	% q/q		0.1	0.1
	05:00	ΕZ	Consumer prices	Jun (P)	% y/y		5.6	6.1
	05:00	EZ	Core	Jun (P)	% y/y		5.5	5.3
	05:00	ΕZ	Unemployment rate*	may	%		6.5	6.5
	08:00	MX	Unemployment rate	May	%	2.88		2.82
	08:00	ΒZ	Unemployment rate	May	%			8.5
	08:30	US	Personal income*	May	% m/m		0.4	0.4
20	08:30	US	Personal spending*	May	% m/m	0.3	0.2	8.0
	08:30	US	Real personal spending*	May	% m/m	0.2	0.1	0.5
	08:30	US	PCE Deflator*	May	% m/m	0.1	0.1	0.4
	08:30	US	Corie*	May	% m/m	0.4	0.4	0.4
	08:30	US	PCE Deflator	May	% y/y	3.8	3.8	4.4
	08:30	US	Core	May	% y/y	4.7	4.7	4.7
	10:00	US	U. of Michigan confidence*	Jun (F)	index	63.9	63.9	63.9
	11:00	MX	Banking credit	May	% y/y	5.4		5.5
	14:00	COL	Monetary policy decision (Banco de la República)	Jun 30	%		13.25	13.25

Source: Bloomberg and Banorte. (P) preliminary data; (R) revised data; (F) final data; \* Seasonally adjusted, \*\* Seasonally adjusted annualized rate



For the week ending June 23, 2023

	Hora		Evento	Periodo	Unidad	Banorte	Actual	Previo
	08:00	MX	Timely Indicator of Economic Activity*	May	% y/y		2.5	2.6
Mon 19	18:00	CHL	Monetary policy decision (BCCh)	Jun 19	%		11.25	11.25
Mor	21:15	CHI	Rate decision 1-year Loan Prime Rate	Jun 20	%		3.55	3.65
	21:15	CHI	Rate decision 5-year Loan Prime Rate	Jun 20	%		4.20	4.30
	04:00	ΕZ	Current account*	Apr	EURbn		3.6	31.2
	06.30	US	Fed's Bullard Speaks at Barcelona School of Economics					
	08:00	MX	Retail sales	Apr	% y/y	1.8	3.8	2.5
	08:00	MX	Retail sales*	Apr	% m/m	0.2	1.5	-1.2
20	08:30	US	Housing starts**	May	thousands		1,631	1,340 (R)
Tue 20	08:30	US	Building permits**	May	thousands		1,491	1,417
	11:00	MX	International reserves	Jun 16	US\$bn		203.3	203.0
	11:45	US	Fed's Williams Speaks on Leadership at NY Fed Event					
	13:00	MX	Government weekly auction: 1-, 3-, 6-, 24- month CETES; 3-year Mbo	no (Sep'26); 30-yea	ar Udibono (Nov'5	60) and 1-, and 3	3-year Bondes	F
	16:30	MX	Survey of expectations (Citibanamex)					
	02:00	UK	Consumer prices	May	% y/y		8.7	8.7
	02:00	UK	Core	May	% y/y	==	7.1	6.8
21	08:00	MX	Aggregate supply and demand	1Q23	% y/y	4.6	5.4	4.1
Wed 21	10:00	US	Fed's Powell Appears Before House Financial Services Panel					
	12:25	US	Fed's Goolsbee Speaks at Global Food Forum					
	17:30	ΒZ	Monetary policy decision (Central bank of Brazil)	Jun 21	%	13.75	13.75	13.75
	04:00	UK	Fed's Waller Speaks at Central Bank of Ireland Conference					
	07:00	UK	Monetary policy decision (BoE)	Jun 22	%		5.00	4.50
	07:00	TUR	Monetary policy decision (Central Bank of Turkey)	Jun 22	%		15.0	8.50
	08:00	MX	Consumer prices	Jun 15	% 2w/2w	0.02	0.02	-0.01
	08:00	MX	Core	Jun 15	% 2w/2w	0.19	0.11	0.17
	08:00	MX	Consumer price	Jun 15	% y/y	5.17	5.18	5.67
	08:00	MX	Core	Jun 15	% y/y	6.99	6.91	7.32
Thu 22	08:30	US	Initial jobless claims*	Jun 17	thousands	261	264	264 (R)
È	09:55	US	Fed's Bowman Speaks at Fed Listens Event in Cleveland					
	10:00	US	Fed Chair Powell Appears Before Senate Banking Panel					
	10:00	US	Fed's Mester Speaks on the Economic Outlook in Cleveland					
	10:00	US	Existing home sales**	May	millions		4.3	4.3
	10:00	ΕZ	Consumer Confidence*	Jun (P)	index		-16.1	-17.4
	15:00	MX	Monetary policy decision (Banxico)	Jun 22	%	11.25	11.25	11.25
	16:30	US	Fed's Barkin Speaks at Risk Management Association					
	03:30	GE	Manufacturing PMI*	Jun (P)	index		41.0	43.2
	03:30	GE	Services PMI*	Jun (P)	index		54.1	57.2
	03:30	GE	Composite PMI*	Jun (P)	index		50.8	53.9
	04:00	EZ	Manufacturing PMI*	Jun (P)	index		43.6	44.8
	04:00	EZ	Services PMI*	Jun (P)	index		52.4	55.1
	04:00	EZ	Composite PMI*	Jun (P)	index		50.3	52.8
Fri 23	04:30	UK	Manufacturing PMI*	Jun (P)	index		46.2	47.1
Ŧ	04:30	UK	Services PMI*	Jun (P)	index		53.7	55.2
				Juil (F)	IIIUEX		JJ.1	UU.Z
	05:15	US	Fed's Bullard Speaks at Central Bank of Ireland Conference	1 (D)	ladau	40.0	47.0	40.4
	09:45	US	Manufacturing PMI*	Jun (P)	index	48.9	46.3	48.4
	09:45	US	Services PMI*	Jun (P)	index	54.2	54.1	54.9
	09:45	US	Composite PMI*	Jun (P)	index		53.0	54.3
	13:40	US	Fed's Mester Delivers Closing Remarks at Policy Summit orte. (P) preliminary data: (R) revised data: (F) final data: * Seasonally adjusted, **					

Source: Bloomberg and Banorte. (P) preliminary data; (R) revised data; (F) final data; \* Seasonally adjusted, \*\* Seasonally adjusted annualized rate



21-Sep-13

1-May-12

1-May-12

End date

6-Oct-17

15-Mar-17

19-Oct-16

16-Aug-16

16-Aug-16

8-Feb-16

23-Oct-15

18-Sep-15

29-Jul-15

19-Mar-15

6-Feb-15

29-Jan-15 29-Jan-15

14-Nov-14

26-Sep-14

26-Sep-14

10-Sep-14

10-Apr-14

4-Feb-14

21-Nov-13

25-Oct-13

25-Oct-13

10-Sep-13

12-Jul-13

11-Jun-13

31-May-13

3-May-13

7-Mar-13

7-Mar-13

15-Apr-13

24-Jan-13

8-Mar-13

8-Mar-13

27-Nov-12

14-Dec-12

Recent trade ideas

Track of directional fixed-income trade recommendations

Recent trade ideas				Track of directional fixed-income trade recommendations						
Trade idea	P/L	Initial date	End date	Trade idea	Entry	Target	Stop-loss	Closed	P/L	Initial date
Long positions in Mbono Dec'24	Р	16-Jun-23	22-Jun-23	Long Udibono Dec'20	3.05%	2.90%	3.15%	3.15%	L	9-Aug-17
Pay TIIE-IRS (26x1), receive 2-year SOFR	L	18-Aug-22	28-Oct-22	5y10y TIIE-IRS steepener	28bps	43bps	18bps	31bps	$P^2$	15-Feb-17
Pay 2-year TIIE-IRS (26x1)	Р	4-Feb-22	4-Mar-22	5y10y TIIE-IRS steepener	35bps	50bps	25bps	47bps	Р	5-Oct-16
Tactical longs in Mbono Mar'26	Р	14-May-21	7-Jun-21	Long Mbono Jun'21	5.60%	5.35%	5.80%	5.43%	Р	13-Jul-16
Receive 6-month TIIE-IRS (6x1)	Р	17-Dec-20	3-Mar-21	Long Udibono Jun'19	1.95%	1.65%	2.10%	2.10%	L	13-Jul-16
Long positions in Udibono Nov'23	L	11-Feb-21	26-Feb-21	Receive 1-year TIIE-IRS (13x1)	3.92%	3.67%	4.10%	3.87% <sup>1</sup>	Р	12-Nov-15
Long positions in Mbono May'29 & Nov'38	Р	7-Sep-20	18-Sep-20	Long spread 10-year TIIE-IRS vs US Libor	436bps	410bps	456bps	410bps	Р	30-Sep-15
Long positions in Udibono Dec'25	Р	23-Jul-20	10-Aug-20	Receive 9-month TIIE-IRS (9x1)	3.85%	3.65%	4.00%	3.65%	Р	3-Sep-15
Long positions in Udibono Nov'35	Р	22-May-20	12-Jun-20	Spread TIIE 2/10 yrs (flattening)	230bps	200bps	250bps	200bps	Р	26-Jun-15
Long positions in Mbono May'29	Р	5-May-20	22-May-20	Long Mbono Dec'24	6.12%	5.89%	6.27%	5.83%	Р	13-Mar-15
Tactical longs in 1- & 2-year TIIE-28 IRS	Р	20-Mar-20	24-Apr-20	Relative-value trade, long 10-year Mbono (De	c'24) / flattening	of the curve			Р	22-Dec-14
Long positions in Udibono Nov'28	Р	31-Jan-20	12-Feb-20	Pay 3-month TIIE-IRS (3x1)	3.24%	3.32%	3.20%	3.30%	Р	29-Jan-15
Long positions in Udibono Jun'22	Р	9-Jan-20	22-Jan-20	Pay 9-month TIIE-IRS (9x1)	3.28%	3.38%	3.20%	3.38%	Р	29-Jan-15
Long positions in Mbono Nov'47	L	25-Oct-19	20-Nov-19	Pay 5-year TIIE-IRS (65x1)	5.25%	5.39%	5.14%	5.14%	L	4-Nov-14
Long positions in Mbonos Nov'36 & Nov'42	Р	16-Aug-19	24-Sep-19	Long Udibono Dec'17	0.66%	0.45%	0.82%	0.82%	L	4-Jul-14
Long positions in the short-end of Mbonos curve	Р	19-Jul-19	2-Aug-19	Relative-value trade, long Mbonos 5-to-10-yea	Г				Р	5-May-14
Long positions in Mbonos Nov'42	L	5-Jul-19	12-Jul-19	Receive 2-year TIIE-IRS (26x1)	3.75%	3.55%	3.90%	3.90%	L	11-Jul-14
Long positions in Mbonos Nov'36 & Nov'38	Р	10-Jun-19	14-Jun-19	Receive 1-year TIIE-IRS (13x1)	4.04%	3.85%	4.20%	3.85%	Р	6-Feb-14
Long positions in Mbonos Jun'22 & Dec'23	Р	9-Jan-19	12-Feb-19	Long Udibono Jun'16	0.70%	0.45%	0.90%	0.90%	L	6-Jan-14
Long floating-rate Bondes D	Р	31-Oct-18	3-Jan-19	Long Mbono Jun'16	4.47%	3.90%	4.67%	4.06%	Р	7-Jun-13
Long CPI-linkded Udibono Jun'22	L	7-Aug-18	31-Oct-18	Receive 6-month TIIE-IRS (6x1)	3.83%	3.65%	4.00%	3.81%	Р	10-Oct-13
Long floating-rate Bondes D	Р	30-Apr-18	3-Aug-18	Receive 1-year TIIE-IRS (13x1)	3.85%	3.55%	4.00%	3.85%		10-Oct-13
Long 20- to 30-year Mbonos	Р	25-Jun-18	9-Jul-18	Long Udibono Dec'17	1.13%	0.95%	1.28%	1.35%	L	9-Aug-13
Short Mbonos	Р	11-Jun-18	25-Jun-18	Receive 9-month TIIE-IRS (9x1)	4.50%	4.32%	4.65%	4.31%	Р	21-Jun-13
Long CPI-linkded Udibono Jun'19	Р	7-May-18	14-May-18	Spread TIIE-Libor (10-year)	390bps	365bps	410bps	412bps	L	7-Jun-13
Long 7- to 10-year Mbonos	L	26-Mar-18	23-Apr-18	Receive 1-year TIIE-IRS (13x1)	4.22%	4.00%	4.30%	4.30%	L	19-Apr-13
Long CPI-linkded Udibono Jun'19	Р	20-Mar-18	26-Mar-18	Long Udibono Jun'22	1.40%	1.20%	1.55%	0.97%	Р	15-Mar-13
Long 5- to 10-year Mbonos	Р	5-Mar-18	20-Mar-18	Receive 1-year TIIE-IRS (13x1)	4.60%	4.45%	4.70%	4.45%	Р	1-Feb-13
Long floating-rate Bondes D	Р	15-Jan-18	12-Mar-18	Long Mbono Nov'42	6.22%	5.97%	6.40%	5.89%	Р	1-Feb-13
Long 10-year UMS Nov'28 (USD)	L	15-Jan-18	2-Feb-18	Long Udibono Dec'13	1.21%	0.80%	1.40%	1.40%	L	1-Feb-13
P = Profit, L = Loss				Receive 1-year TIIE-IRS (13x1)	4.87%	4.70%	5.00%	4.69%	Р	11-Jan-13
				Receive TIIE Pay Mbono (10-year)	46bps	35bps	54bps	54bps	L	19-Oct-12

Long Udibono Dec'13 1. Carry + roll-down gains of 17bps

Spread TIIE-Libor (10-year)

Long Udibono Dec'12

410bps

+0.97%

+1.06%

385bps

-1.50%

0.90%

430bps

+1.20%

+1.35%

342bps

-6.50%

0.90%

### Short-term tactical trades

Trade Idea	P/L*	Entry	Exit	Initial Date	End date
Long USD/MXN	Р	19.30	19.50	11-Oct-19	20-Nov-19
Long USD/MXN	Р	18.89	19.35	20-Mar-19	27-Mar-19
Long USD/MXN	Р	18.99	19.28	15-Jan-19	11-Feb-19
Long USD/MXN	Р	18.70	19.63	16-Oct-18	3-Jan-19
Short USD/MXN	Р	20.00	18.85	2-Jul-18	24-Jul-18
Long USD/MXN	Р	19.55	19.95	28-May-18	4-Jun-18
Long USD/MXN	Р	18.70	19.40	23-Apr-18	14-May-18
Long USD/MXN	Р	18.56	19.20	27-Nov-17	13-Dec-17
Long USD/MXN	L	19.20	18.91	6-Nov-17	17-Nov-17
Long USD/MXN	Р	18.58	19.00	9-Oct-17	23-Oct-17
Short USD/MXN	L	17.80	18.24	4-Sep-17	25-Sep-17
Long USD/MXN	Р	14.40	14.85	15-Dec-14	5-Jan-15
Long USD/MXN	Р	13.62	14.11	21-Nov-14	3-Dec-14
Short EUR/MXN	Р	17.20	17.03	27-Aug-14	4-Sep-14
Short USD/MXN	L	12.70	13.00	26-Jul-13	21-Aug-13

Source: Banorte

### Track of the directional FX trade recommendations\*

Trade Idea	Entry	Target	Stop-loss	Closed	P/L*	Initial Date	End date
Long USD/MXN	18.57	19.50	18.20	18.20	L	19-Jan-18	2-Apr-18
Long USD/MXN	14.98	15.50	14.60	15.43	Р	20-Mar-15	20-Apr-15
Short EUR/MXN	17.70	n.a.	n.a.	16.90	Р	5-Jan-15	15-Jan-15
Short USD/MXN	13.21	n.a.	n.a.	13.64	L	10-Sep-14	26-Sep-14
USD/MXN call spread**	12.99	13.30	n.a.	13.02	L	6-May-14	13-Jun-14
Directional short USD/MXN	13.00	12.70	13.25	13.28	L	31-Oct-13	8-Nov-13
Limit short USD/MXN	13.25	12.90	13.46			11-Oct-13	17-Oct-13
Short EUR/MXN	16.05	15.70	16.40	15.69	Р	29-Apr-13	9-May-13
Long USD/MXN	12.60	12.90	12.40	12.40	L	11-Mar-13	13-Mar-13
Long USD/MXN	12.60	12.90	12.40	12.85	Р	11-Jan-13	27-Feb-13
Tactical limit short USD/MXN	12.90	12.75	13.05			10-Dec-12	17-Dec-12
Short EUR/MXN	16.64	16.10	16.90	16.94	L	03-Oct-12	30-Oct-12

<sup>\*</sup> Total return does not consider carry gain/losses

<sup>2.</sup> Closed below target and before the proposed horizon date due to changes in market conditions that have differed from our expectations.

<sup>\*\*</sup> Low strike (long call) at 13.00, high strike (short call) at 13.30 for a premium of 0.718% of notional amount



#### **Analyst Certification**

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Paola Soto Leal, Daniel Sebastián Sosa Aguilar and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

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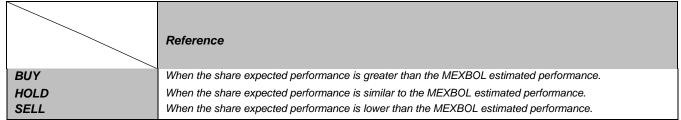
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